



Investment Representative Winnipeg or Montreal

We're Investors Group – a Canadian leader in providing personal financial planning services, and dedicated to building lasting client relationships. This is your opportunity to build a career with a leading organization where you can learn, grow and thrive both professionally and personally.

Our vision is to be the best financial services company serving the long term needs of individual Canadians.

At Investors Group:

- We relate to our diverse clients through **Comprehensive Planning**.
- In all of our endeavours we are **Diligent In Our Efforts**.
- We respect each other and the communities we serve by being **People Who Care**.

If you share our vision and values, we'd like to hear from you.

We are currently looking for an Investment Representative to join our Investors Group Securities department. Investors Group Securities Inc. (IGSI) is an investment dealer registered in all Canadian jurisdictions with the Investment Industry Regulatory Organization of Canada (IIROC). IGSI compliments the corporation's asset gathering activities by offering diversified investment products including equities, fixed income, money market instruments and mutual funds. IGSI Securities Specialists support the Consultant network through the asset gathering process. In addition, IGSI has a small number of Consultants that are IIROC licensed and conduct all business transactions on the IGSI platform. There are 2 Trade Centres in Winnipeg and Montreal that support the inquiries and trade activity for our internal and external clients.

The Investment Representative supports the clients, Securities Specialists and IIROC Consultants through the accurate and efficient execution of trades and through their broad knowledge on products, services, procedures and regulatory requirements of the company and the industry.

Responsibilities include:

- Responsible for the professional servicing of in-coming telephone and email contacts from clients, Securities Specialists, Consultants and other internal departments
- Accurately executes client trades ensuring the adherence to industry and company regulations
- Maintains up-to-date knowledge on the industry and company policies, products and procedures
- Participates in special projects and assignments within the Client Services division
- Completion of educational requirements to maintain registration proficiency

Qualifications:

- Minimum of 4 to 7 years experience in the financial services industry
- Post secondary education in a related field
- Completion of the Canadian Securities Course and the Conduct and Practices Handbook
- The ability to communicate in English and French would be an asset
- Strong oral communication skills
- Accuracy, attention to detail and organization skills required

Additional Information: Will be required to work some statutory holidays when US markets are available.

To apply for this position, send a cover letter and resume, indicating the position title, to: resumes@investorsgroup.
Deadline for applications is February 13, 2012.

We thank all applicants, however, only those under consideration will be contacted.